PG Odd Semester (CBCS) Exam., December—2018

COMMERCE

(1st Semester)

Course No. : COMCC–101

(Management Thought and Organizational Behaviour)

Full Marks : 70
Pass Marks : 28

Time : 3 hours

The figures in the margin indicate full marks for the questions

Answer **five** questions, taking **one** from each Unit

UNIT—I

1. Define management. Explain briefly various levels of management. 3+11=14

2. Describe the system approach to management. Also explain the contingency approach to management. 8+6=14

UNIT—II

3. *(a)* Highlight the differences between delegation and decentralisation. 8

(b) Write a short note on matrix organization. 6

4. Define organisational behaviour. State the relationship between management and organizational behaviour. 3+10=14

UNIT—III

5. Define perception. What are different factors influencing perception? 3+11=14

6. Write short notes on any *two* of the following : 7×2=14

(a) Stages of group development

(b) Group cohesion

(c) Group decision making

UNIT—IV

7. Define motivation. Critically analyse Alderfer's ERG theory of motivation. 3+11=14

8. How does the need Hierarchy theory differ from the expectancy theory of motivation? Explain. 14

UNIT—V

9. Define the term 'organizational conflict'. What are the different types and sources of conflict? Discuss. 4+5+5=14

10. Write short notes on any *two* of the following : 7×2=14

(a) Fiedler's contingency theory

(b) Qualities of a leader

(c) Trait theory of leadership

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